

Arizona District Office

4th Qtr. Fiscal Year 2012 Lender Rankings 10/01/11 through 09/30/12

No. 1 Lender JP Morgan Chase Bank 210 Loans \$31,104,200 No. 2. Lender: Wells Fargo Bank 183 Loans \$75,205,100 No. 3 Lender: BBVA Compass Bank 107 Loans \$15,983,700

Lender Name	Count	Amount	Lender Name	Count	Amount
Business Devel Fin Corp	66	\$34,931,000	Superior Fin. Grp. LLC	7	\$77,500
US Bank	45	\$29,264,900	Capital Source Bank	6	\$8,193,000
CDC Small Bus Fin Corp	45	\$29,060,300	Great Western Bank	6	\$4,075,700
National Bank of Arizona	42	\$5,720,600	Celtic Bank	6	\$2,593,300
BNC National Bank	27	\$13,868,000	CoBiz Bank	5	\$2,411,500
Southwestern Bus Fin Corp	26	\$18,244,000	Mutual of Omaha Bank	5	\$1,483,000
Horizon Community Bank	25	\$10,734,600	Meridian Bank NA	4	\$3,432,000
Live Oak Banking Co	23	\$20,989,000	The Biltmore Bank	4	\$2,717,700
Metro Phoenix Bank	22	\$30,289,900	Borrego Springs Bank	4	\$1,099,000
Western Alliance Bank	21	\$8,869,200	West Valley National Bank	4	\$813,300
MidFirst Bank	20	\$3,557,200	West Town Savings Bank	3	\$5,528,500
RepublicBankAZ	18	\$18,204,300	Small Business Captl. LLC	3	\$2,441,000
Mountain America FCU	13	\$3,557,200	Arizona Bank and Trust	3	\$1,375,000
Heritage Bank	12	\$9,156,000	The Bancorp Bank	3	\$1,184,300
Pinnacle Bank	10	\$18,708,800	Gateway Commercial Bank	2	\$5,090,000
Bank of America	10	\$1,213,000	Cross River Bank	2	\$5,000,000
Bank of Tucson	9	\$3,499,900	HANMI Bank	2	\$3,835,000
Meadows Bank	7	\$7,235,700	Union Bank	2	\$2,899,800
Stearns Bank	7	\$5,727,000	BBCN Bank	2	\$2,737,500
Seacoast Commerce Bank	7	\$2,958,300	First Scottsdale Bank	2	\$2,623,100
			All Other Lenders	44	\$28,643,300
			GRAND TOTAL:	1064	\$478,947,600

Every day, the SBA and its statewide network of partners help thousands of Arizona small businesses. For more information about SBA loan programs and a list of contact information, including lending preferences of SBA-approved lenders, visit our web site at http://www.sba.gov/localresources/district/az/index.htm. In addition to information about SBA loans, you can seek assistance on line or by contacting our office at (602) 745-7200 or email us at https://www.sba.gov/localresources/district/az/index.htm. In addition to information about SBA loans, you can seek assistance on line or by contacting our office at (602) 745-7200 or email us at https://www.sba.gov/localresources/district/az/index.htm. Central Avenue, Suite 800, Phoenix, AZ 85004.

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